A “Couple” of Dukes Celebrating Love for Their Alma Mater

Spend some time with Richard and Lillian Longo and their love for each other—and their alma mater—quickly becomes clear.

The Longos both earned degrees in nursing from Duquesne in the mid-1970s, where they met and became friends, began dating nearly a decade later, and continue to enjoy fulfilling careers focused on helping others after recently celebrating 32 years of marriage.

Richard spent his freshman and sophomore years near his hometown at the University of Scranton before transferring to Duquesne, where he graduated magna cum laude in 1975. He majored in psychology at Scranton, but often thought about nursing, despite the fact that there were few men in the profession at that time. He visited Duquesne, among other schools, and met some professors on a campus visit.

Retired after more than 30 years in executive positions with health care providers and insurers in six states, Richard now works as a consultant in the Small Business Development Center at Duquesne.

Lillian earned her bachelor’s degree from Duquesne in 1976, and added a master’s degree in 1987. She is an adjunct faculty member in Duquesne’s School of Nursing, and has worked in top positions with UPMC, Allegheny Health Network and Heritage Valley Health System. She is also currently employed as a consultant at Highmark for their Quality Programs in both physician practices and hospitals.

Lillian said that as an 18-year-old, Duquesne gave her an opportunity. “Duquesne has always taken the cream of the crop. It still does. In my case, they looked at potential and capability. They were looking at the total person. They were looking at me as a leader and gave me a chance,” she said.

Richard, who is a former member of Duquesne’s Alumni Board of Governors and an ordained permanent deacon in the Diocese of Pittsburgh, said the Spiritan philosophy has had a great effect on his life, both then and now. He believes strongly in the integrity of people and respect for other human beings. He said his experiences with the Spiritans was “life-changing.”

“If it was not for Duquesne, I would not have a profession,” Lillian added. “It laid the foundation for my whole life. We worked hard to get where we are. If it wasn’t for my nursing education, I would not be where I am today.”

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(Continued from cover)

Both Richard and Lillian fondly recall their experiences at Duquesne, and have decided to express their gratitude by making more transformational opportunities available to future generations.

“We started thinking: what is our legacy?” Richard explained. “In the end, Duquesne gave us a career. Duquesne gave us life. We do not have a large family, so we are leaving our estate to the School of Nursing.”

“Our assets will go to the endowment, specifically to the School of Nursing,” Richard said.

Income from this fund will be used at the direction of University officers. The endowed fund will also be used to “ensure and enhance the quality of education and facilities of the School of Nursing, and to promote innovative change in the delivery of nursing education through the creative use of technology, state-of-the-art equipment and patient simulation.”

The income will provide scholarship support to a student pursuing a degree in the School of Nursing that has demonstrated financial need and has a 3.25 GPA or higher.

Mary Frances Dean, Esq., assistant vice president, major/planned giving and donor relations, said, “We could not be more grateful to Rich and Lil for providing support to the School of Nursing in their estate plan. Their generous gift will not only provide scholarships to financially challenged students but also insure that the School of Nursing is positioned to be the premier institution in the region to educate nursing students with hands-on access to the newest technologies and innovations to prepare them to be leaders in nursing.”

IRA Charitable Rollover

New Option for Giving

In December of 2015, the Protecting Americans from Tax Hikes Act of 2015 made the IRA Charitable Rollover permanent. This law allows you to make a gift of up to $100,000 from your IRA directly to the University without being subject to income tax.

Who is eligible and what are the rules:
- You must be at least 70½ years of age when the gift is made;
- The transfer must be made directly from your IRA administrator to the University;
- The gift cannot exceed $100,000 or $200,000 per couple with separate IRAs;
- It can be an outright gift only (cannot fund a charitable gift annuity or charitable trust);
- No goods or services can be given in exchange.

How can this benefit you?
If you are 70½, you are required to take required minimum distributions (RMD) from your IRAs. In the past, if you funded a charitable contribution with an IRA...
withdrawal, you were required to report the withdrawal as income and were subject to income tax. With the passage of this law, the withdrawal is not recognized for income tax purposes. This transfer does not generate taxable income or a tax deduction so you can still benefit even if you do not itemize.

**How can you support the University?**

If you have been thinking about establishing an endowed Resource Fund or endowed Scholarship Fund, this law has created a new tax-free option that allows you to utilize a relatively large portion of your IRA on an annual basis while it helps to satisfy your RMD requirement. Regardless of the size of your gift, the IRA Charitable Rollover is a valuable option to consider in your support of the University.

For more information or if you have questions, please contact:

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**Meet Our Staff**

**Mary Frances Dean, Esq.**

**Assistant Vice President, Major/Planned Giving and Donor Relations**

Prior to her position at Duquesne, Mary Frances Dean served as vice president for development at the Baptist Homes Society, vice president for development for the Greater Pennsylvania Chapter of the Alzheimer’s Association and director of gift planning at The Pittsburgh Foundation.

Before Dean’s career in development, she held legal positions in several of Pittsburgh’s most respected law firms, including Eckert, Seamans, Cherin & Mellott, LLC; Reed Smith, LLP; and Sherrard, German & Kelly, P.C. The focus of Dean’s legal practice was in the areas of estate and trust planning/administration and charitable planning.

In addition to her professional work, Dean volunteers with several Pittsburgh-area charities. She is a long-time member of St. Lucy’s Auxiliary to the Blind, an organization that raises funds for the blind and visually impaired and promotes volunteerism in high school-aged young women. She served as St. Lucy Auxiliary’s president in 2011 and as chair of the organization’s 2013 Medallion Ball. Dean is also a member and past president of the Executive Women’s Council of Pittsburgh and the Pittsburgh Planned Giving Council and member of the National Association of Charitable Gift Planners, the Association of Fundraising Professionals, the Estate Planning Council of Pittsburgh and the Allegheny County Bar Association.

Dean has been published in the *University of Pittsburgh Law Review*; *American Arbitration Association Journal*; *Smart Business—The Management Journal for Corporate Growth*; and *Lifelines—Monthly Publication of the National Association of Insurance and Financial Advisors Pittsburgh Chapter*.

Dean received her bachelor of arts degree from Carnegie Mellon University and her Juris Doctorate from the University of Pittsburgh School of Law.

**Lisa J. Sciullo, Esq.**

**Director of Planned Giving**

Lisa J. Sciullo is an accomplished planned giving/major gifts professional with more than 25 years of progressive non-profit and legal expertise. Currently, Lisa is the director of planned giving at Duquesne University. Her previous positions include director of planned giving for the University of Pittsburgh’s six health...
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Science schools, University of Pittsburgh Medical Center (UPMC) flagship hospitals, and the University of Pittsburgh Cancer Institute and UPMC Cancer Center, as well as a major gift fundraiser for Pitt’s School of Law. Prior, she practiced law in the Pittsburgh area with a focus on municipal and school law. Lisa holds a bachelor of arts degree and a Juris Doctorate from Duquesne University, and is a member of the Allegheny County Bar Association, the Pittsburgh Planned Giving Council and serves on the finance and pastoral councils of St. Maria Goretti Parish.

Natalie Taylor

Natalie Taylor received her bachelor’s and master’s degrees from the University of South Carolina, and comes to Duquesne University with 15 years of experience in the nonprofit arena. Previously, she held positions as the director of development at the Senator John Heinz History Center; development officer for planned giving and major gifts at The Metropolitan Museum of Art; and assistant director of Giving Services at the Episcopal Church Foundation. She is a member of the Pittsburgh Planned Giving Council.

Phillip M. Blake

A gift planning officer, Phillip Blake received his bachelor’s degree from Pikeville College in eastern Kentucky and came to Duquesne University with a long history in the nonprofit arena. As the recipient of a college education through the generosity of others, Phil truly understands the value of gifts to the University. Prior to coming to Duquesne, he was responsible for solicitation and stewardship of numerous outright and planned gifts, including bequests, charitable gift annuities, and charitable remainder trusts. He spends the majority of his time meeting with alumni and friends of Duquesne University to explore gift options that meet each donor’s needs and provide great benefit to the future students of Duquesne University.

FATHER McANULTY’S LEGACY

...and Yours

The Rev. Henry McAnulty, C.S.Sp., Duquesne’s ninth president, inherited a university with few buildings of its own. By the time he left office in 1980, the campus he had envisioned two decades earlier was taking shape. His spirit lives on long after his retirement and passing, as our community grows across–and beyond–the Bluff.

In the same way, your planned gift today will make a difference for generations to come. The Father McAnulty Society recognizes all who have provided for Duquesne in their estate plans through wills, trusts, beneficiary designations, and/or charitable gift annuities.

If you have done so, but have not yet notified Duquesne, or would like to plan a gift, please contact our office.
We’re Here for You

To learn more or contact our gift planning team, complete and return this form or visit our website at duq.edu/gift-planning today.

Name ____________________________________________

Address ____________________________________________

City ____________________________________________

State, ZIP ____________________________________________

Phone (_____) ____________________________________________

E-mail ____________________________________________

Detach, fold and tape before mailing.

☐ I would like to learn more about charitable gift annuities.

☐ I would like to learn more about other ways to give.

☐ I have already made provisions to support Duquesne in my estate plans.

(Please describe below.)

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Tape here

Browse for a While; Make the Gift of a Lifetime

It doesn’t take great wealth to make a transformational gift; it just takes a little planning.

Yours begins at duq.edu/gift-planning