



THE BUSINESS OF  
**DIFFERENCE MAKING**

**MBA**

Professional Master of  
Business Administration





# It's time for bigger goals.

**The Professional MBA** at Duquesne University challenges and prepares working professionals like you to lead anywhere in the world. With flexible evening and online classes, you will be able to take your career to the next level while continuing to work.

## The Duquesne Difference

Your Professional MBA will offer a unique experiential opportunity combined with the relevant skillset needed in an ever-changing global business environment. Our program offers you:

- **Action-based learning opportunities**
- **Strong ethical and moral compass**
- **Entrepreneurial mindset**
- **Cultural intelligence**
- **Sustainability principles**
- **Strategic leadership development**

Ranked by *U.S. News & World Report*

# Seize your opportunity.

Ranked by *U.S. News & World Report*, the Palumbo-Donahue School of Business Professional MBA offers you a flexible curriculum, with online and evening classes. Throughout the program, you will develop into a responsible leader who challenges conventional thinking and makes a difference in the business world and beyond.

## Prepare to succeed.

### Leadership and Innovation

Integrative coursework and experiential learning projects with industry professionals and world-renowned scholars prepare you for a lifetime of success and advancement.

Throughout your time in the program, you will develop an ability to connect theory and practice to create effective change. In addition, you will gain innovative managerial and leadership skills through exposure to C-suite executives. These skills are honed through individualized assessments and career practicums with industry leaders addressing the core competencies relevant to the current business climate. As a result, you'll leave Duquesne with lessons in leadership that are invaluable, impactful and real.

## Become a responsible leader.

### Ethics and Sustainability

As a student in our Professional MBA program, you will develop the skills to recognize and solve business problems from an ethical perspective and lead with integrity. You will learn that being the best in the world—in any field or endeavor—requires doing the best for the world.

Our philosophy is that responsible, ethical leadership in business not only enhances the bottom line, but also creates a better society for all. In conjunction with our focus on ethical leadership, you will also learn to apply sustainability principles in business decisions to drive efficiency, innovation and competitive advantage. Our courses are aligned with the Principles for Responsible Management Education, a UN-backed initiative to advance sustainable social, environmental and economic value in business education.



**Courtney Cleavenger**  
MBA 2014  
Account Analyst  
Henderson Brothers, Inc.



*"I chose Duquesne because of its great reputation and impressive connections to employers both in Pittsburgh and beyond."*



Accredited by AACSB International, the Association to Advance Collegiate Schools of Business. Less than 5% of the world's business programs have earned this prestigious accreditation.



## Flexible options.

Your time is valuable, which is why the Professional MBA program is offered in a variety of formats – 100% online, on-campus, or a mix. Whether you want to attend school full-time to complete your degree in as little as four semesters, or enroll part-time with evening and online courses and finish in just six semesters, we have options to fit your schedule.

If you earned a bachelor's degree in business within the last five years, you may be able to earn your MBA in just 36 credits. If your bachelor's degree is not in business and you have no prior coursework in accounting, finance, economics or statistics, you can earn your MBA in 42 credits. Fundamental coursework ensures that you have the business knowledge to be successful.



## Spotlight On: Executive Insights

Our students often cite Executive Insights as one of their favorite and most beneficial courses during the program. Each week features a different C-level executive from a variety of industries. The course draws on the collective experience and wisdom of these distinguished business leaders to provide students with executive perspectives on the challenges associated with strategic leadership: developing a vision, motivating organizational change and thinking entrepreneurially.

## Advance your career with our curriculum.

### Management and Strategy

The Professional MBA program includes a leadership cornerstone experience, integrative courses and a capstone project that tackles strategic challenges for a real client.

The curriculum enables you to develop expertise in all aspects of management and an understanding of how disciplines are interrelated. Core courses build upon a broad foundation of business and industry knowledge, while the strategy and capstone courses sharpen strategic skills and critical-thinking abilities.

Throughout the program, you will be asked to address global business issues such as:

- Managing risk
- Bridging cultural differences
- Assessing foreign markets

You will learn how to lead effectively in a complex global environment characterized by diverse perspectives, values and business practices. Our professors have rich international experiences to share, and you will meet talented students from all over the world.

The Professional MBA consists of 36 credits of required courses and 6 credits of fundamental courses. Fundamental courses may be waived if you have taken equivalent

coursework within the past 5 years in accounting, economics, finance and statistics and have earned a B- or better.

### Courses

- Managerial Decision Tools
- Applied Business Ethics
- Strategic Sustainability Theory and Models
- Executive Insights
- Accounting for Decision Makers
- Applied Statistics
- Global Business
- Managerial Economics
- Financial Management
- Marketing Management
- Managing People for Sustained Competitive Advantage
- Business Legal Environment
- Managing Information
- Supply Chain/Operations Management

### Capstone Experience

- Strategy and Implementation
- Capstone Project

### STEM-designated Option

Earning a STEM-designated MBA signals to employers that you have the technical skills necessary for success in a data-driven business world. STEM-designated degrees provide highly sought-after skills and differentiation in a competitive job market. For an additional 10.5 credits, complete a STEM MBA by adding a Certificate in Analytics & Information Management or Supply Chain Management.

## Class Profile – New Fall Students

182  
Total Students

Male 58%  
Female 54%



26  
Average Student Age

10% International  
students in program

2.9  
Years

Average Work Experience




**Marcus Cashell**  
MBA 2016  
Associate Performance and Risk Analyst  
Federated Investors

*"I used this degree as a way to transform my career path. I was a non-finance related undergraduate major and wanted to transition to the corporate business finance world. Obtaining my MBA from Duquesne allowed me to do just that."*



**Katie Yaroszewski**  
MBA 2017  
Contract Professional  
Bechtel Plant Machinery

*"The Professional MBA offers online classes that allowed me to have the flexibility to continue working full-time while earning my degree at a reasonable pace."*



David Zimmerman, MBA'19  
Senior Internal Audit Analyst,  
Highmark Health

## Set yourself apart with our resources and connections.

When it comes to taking the next steps in your career, we will be there to help. You will benefit from comprehensive career planning, job search and employment resources offered in our Center for Career Development and within the School of Business. Throughout your Professional MBA experience, you will have the opportunity to take part in skills development workshops and professional development to take your career to the next level.

Our graduates hold leadership positions in some of the world's leading companies, including:

- Alcoa
- American Eagle Outfitters
- Bayer
- BNY Mellon
- CONSOL Energy
- Deloitte
- EQT Corporation
- Ernst & Young
- Federated Investors
- FedEx Ground
- Highmark Health
- JP Morgan Chase
- KPMG
- Kraft Heinz Company
- MSA
- PNC Bank
- Peoples Gas
- PPG Industries
- PricewaterhouseCoopers
- Schneider Downs
- UPMC
- U.S. Steel

## Invest in yourself.


Our Professional MBA provides a great education at a great price—a real investment in yourself. Duquesne is consistently included among prominent national value rankings. For instance, Duquesne is included in The Princeton Review's 2019 Best Colleges: Region by Region list for the Northeast, and *U.S. News & World Report* ranks numerous Duquesne programs among the 2021 Best Graduate School Rankings.

We also offer deferred billing for Professional MBA students who receive tuition assistance through their employer. The program allows you to defer payment of your tuition bill for up to 30 days after your grades are posted. New students are eligible to receive a special financial award that will save 25% on tuition and fees for the Professional MBA: [duq.edu/grad-financial-awards](https://www.duq.edu/grad-financial-awards)

## Pittsburgh: one of America's most livable cities.

Recently named the Best Big City in the Northeast on *Money Magazine's* annual "Best Places" list, Pittsburgh features amazing cultural and recreational destinations, and access to hundreds of great employers who will be eager for the fresh thinking you'll offer as a Duquesne graduate.

Duquesne's beautiful 50-acre parklike campus is adjacent to Pittsburgh's downtown business district. Home to six Fortune 500 corporations, the city is a growing hub for technology, health care, financial services and start-ups.

 [Learn more at duq.edu/pittsburgh.](https://www.duq.edu/pittsburgh)

## Duquesne: a nationally ranked Catholic University.

Duquesne is nationally recognized for its outstanding academic and research programs and commitment to community service and sustainability. The University has earned accolades from *U.S. News & World Report*, *Princeton Review*, *Bloomberg Businessweek* and *Washington Monthly Magazine*.





# Admissions Criteria

The Professional MBA program accepts students in the fall, spring and summer semesters. As an applicant, you have the opportunity to complete the program at a full or part-time pace. We take a holistic approach in reviewing applications. The following are required for admissions consideration:

- **Official transcripts** from all undergraduate and graduate institutions attended. An undergraduate degree in business is not required for admission. A 3.0 or better GPA is preferred for admissions consideration.
- **Résumé** outlining your professional work experience, educational background and roles and responsibilities.
- **Two application essays:**
  1. Please provide a summary of your academic and professional background, current career endeavors, motivation for pursuing a graduate business education and future career goals.
  2. The Palumbo-Donahue School of Business is in 'The Business of Difference Making.' Explain what this means to you and how you would contribute to this goal as a student and eventually as an alumnus(a).
- **Two letters of recommendation** (professional or academic).
- **GMAT or GRE scores.** A 500 or better on the GMAT or a 305 or better on the GRE is preferred for admissions consideration. **Many individuals request and are granted a GMAT/GRE waiver.**
- **TOEFL, IELTS or Duolingo** (for international applicants). A TOEFL score of 90iBT, an IELTS score of 7.0 or better, or a DET score of 115 or better is required for admissions consideration. Conditional admission is available for students who score below the TOEFL/IELTS/Duolingo requirement.

**If you have questions about your application, please contact [grad-bus@duq.edu](mailto:grad-bus@duq.edu) or 412.396.6276 for more information.**

## Do you qualify for a GMAT/GRE waiver?

You may be able to waive the GMAT or GRE if you:

- graduated from an AACSB-accredited business school or ABET accredited engineering program within the past 10 years and earned a 3.25 or greater cumulative GPA. Exceptions are made on a case-by-case basis for those graduating with an undergraduate degree from a non-AACSB accredited program.
- have three or more years of continuous, full-time professional work experience. Factors considered in the waiver decision include the type and substance of work experience and the academic record as indicated on official transcripts.
- have previously earned a graduate degree. Factors considered in the waiver decision include the program of study and your academic record as indicated on official transcripts.

## Be a difference maker.

Ready to make a lasting difference in business? We are ready to be your partner in achieving your goals. To learn more about our Professional MBA:

**Call** 412.396.6276

**E-mail** [grad-bus@duq.edu](mailto:grad-bus@duq.edu)

**Visit online**

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