

# Executive Coaching in Context

## **\$850 and 15 ICF CCEUs**

Offered through the Duquesne University School of Business Professional Coach Certification Program (PCCP) and taught by PCCP co-founder Michael Forlenza, PhD, MPH, PCC.)



This elective course is for students that have completed an ACTP Accredited program, with a minimum of 125 hours of coach training. We will consider the special contexts and challenges faced by coaches who are working with leaders and executives in organizations. While the foundational skills of coaching remains the same, this course is designed to address the unique needs and perspectives of executives and leaders. In addition, participants will learn about contracting with organizations, developing and building relationships with organizations and sponsors, and establishing a professional presence.

### Major Topics

The primary focus of this course is to introduce you to the unique context of executive and leader coaching and to help you understand how you might apply your coaching skills successfully in this context. Importantly, you will learn how executive coaching is both different from AND the same as other coaching niches. You will also learn about the processes and practices of executive coaching and what additional competencies and areas of expertise you should develop to coach organizational leaders credibly and ethically.

### Delivery Method & Course Meeting Days and Times

This course is delivered entirely via Webinars from 5:00 - 6:30 p.m. EST (**January-March**). Webinars will be held virtually on Zoom. You are responsible for the necessary technology and bandwidth to participate.

January - March	Webinar Session
January 12, 2023	Introduction & Understanding Executive Coaching
January 19, 2023	Understanding Executive Leadership & Coaching Engagements
January 26, 2023	Money Money Money & Client Discovery
February 2, 2023	Understanding Client Context: Power, Politics, & Culture
February 9, 2023	Understanding Client Context: Trust & Conflict
February 16, 2023	Coach Development – Expanding Your Knowledge Part 1
February 23, 2023	Coach Development – Expanding Your Knowledge Part 2
March 2, 2023	Ask Me Anything – Student Topics

### CCEU Information

- This course offers 15 ICF credit hours. 12 hours are live interaction and the other three hours will be spent in specific assignments. (Core Competency Hours = 10 and Resource Development Hours = 5).
- This course is approved by the Pennsylvania Department of Education (PDE) for Act 48 professional development hours.

### Contact:

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