

### **Gilbert Zilner, Pharmacy 1960**

Vice President, Diamond Drugs Inc.  
and

### **Joan Zilner, Pharmacy 1960**

President, Diamond Drugs Inc.

After receiving their bachelor's degrees from Duquesne's pharmacy school in 1960, the Zilners began separate careers in drug stores located in neighboring towns. In 1970, they purchased Diamond Drugs, a community pharmacy in Indiana, Pa.

While retail pharmacy became increasingly dominated by national chains, the Zilners insisted that Diamond maintain the values and customer service ethic of a traditional hometown drug store.

At the same time, they embraced innovation, becoming one of the first pharmacies to install a fax machine for faster ordering. They expanded their business by reaching out to emerging niche markets, first supplying local nursing homes, then securing contracts to fill prescriptions for state correctional facilities.

Diamond is now the leading supplier of patient-specific prescriptions to long-term care facilities in Pennsylvania, and by far the largest provider to correctional institutions, delivering medications to one of every five inmates in America. With nearly 1,000 employees, Diamond ships 35,000 prescriptions each day from a massive state-of-the-art distribution center and is Indiana County's third-largest employer.

The Zilners serve on several nonprofit boards, including an aging services agency and Red Cross chapter, and were recently among the first inductees into the Indiana County Chamber of Commerce Hall of Fame.

They remain active with Duquesne's pharmacy school as preceptors for externships, judges for student competitions, employers of Duquesne graduates, advisors to the dean and benefactors of a scholarship fund. They received the school's Distinguished Alumni Award in 2014.



Gilbert and Joan Zilner

## Alumnus Honored with McAnulty Service Award

John A. Staley, founder and president of Staley Capital Advisors, Inc., received Duquesne University's McAnulty Service Award in October.



The award, named for Duquesne's 10th president, the Reverend Henry J. McAnulty, C.S.Sp., is the highest non-academic honor the University bestows on its graduates. Staley is only the 25th recipient of the McAnulty Service Award.

A native of Pittsburgh, Staley received his bachelor's degree in accounting from Duquesne in 1965. He earned a Master's of Business Administration degree from Northwestern University and became a certified public accountant in 1966. He began his career as a supervisor with Bachrach, Sanderback & Co. Moving to Federated Research Corporation in 1969, he became the firm's president 10 years later.

**Staley has served numerous civic and philanthropic organizations, and shares his business expertise with a variety of educational, cultural and medical institutions.**

Staley headed Federated Research until 1994, when he formed Staley Capital Advisors, a private investment management firm serving high net worth individuals and institutional clients. The firm is also involved in corporate merger and acquisition advisory activities.

Staley formerly served on Duquesne University's Board of Directors and remains an emeritus member. He previously was a member of Duquesne's Alumni Board of Governors and the Century Club executive committee. Staley is a member of the Century Club class of 1983. A steering committee member for the *Spirit of the 90s* and *Advancing Our Legacy* capital campaigns, he remains an active advisor to University officials.

Staley and his wife, Patricia, are the benefactors of one of Duquesne's largest endowed scholarship funds, providing aid to business students based on need and academic merit.

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